Preva|ent

Large Enterprise Professional Services Company

Introduction

This case study of a large enterprise professional services company is based on an October 2019 survey of Prevalent customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Prevalent:

- Top drivers for purchasing their Prevalent third-party risk management solution:
    - Compliance – reporting against specific regulatory or industry framework requirements
    - Reduce operational burden (the process of assessing and evaluating vendors took too much time and resources)
- Challenges that deploying Prevalent solved for their organization:
    - A limited ability to continuously monitor vendors
    - An inability to share completed assessment content and supporting evidence to more quickly identify risks and vulnerabilities
- Vendors evaluated before choosing Prevalent:
    - Dell RSA Archer

Use Case

- Regulations or industry frameworks they must regularly report against:
    - ISO 27001

Results

The surveyed company achieved the following results with Prevalent:

- The following Prevalent capabilities in terms of how differentiated they are compared to the competition:
    - Create tasks, flags, and risks based on results of assessment responses in risk register: differentiated
    - Identify key controls and apply reporting to the most critical relevant risks: differentiated
    - Scan third-party networks and apply business intelligence to provide and "outside-in" weighted score of risks: differentiated

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Professional Services

About Prevalent

Prevalent is helping global organizations manage and monitor the security threats and risks associated with third and fourth-party vendors.

Learn More:

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